# CAL POLY POMONA FOUNDATION, INC. FINANCE & INVESTMENT COMMITTEE Tuesday, September 12, 2023 1:00-3:00 p.m.

Join Zoom Meeting <a href="https://cpp.zoom.us/j/83165267257?from=addon">https://cpp.zoom.us/j/83165267257?from=addon</a>

Meeting ID: 831 6526 7257

#### **AGENDA**

Committee Chair: Ysabel Trinidad

Members: Michelle Cardona, Dr. Rita Kumar, Carol Lee, Dr. Phyllis Nelson, Cynthia Nelson, Naman Pandadiya, Stephanie

Pastor, Ruby Suchecki, Kris Zoleta

<u>Staff:</u> Claudia Burciaga-Ramos, Jared Ceja, Lisa Coats, Ernest Diaz and Joanne Mathew (Committee Liaison)

**Guests:** Karin Longhurst and Andy Price, Greystone Consulting

### I. ACKNOWLEDGEMENT OF MEMBERS OF THE PUBLIC

Who may or may not be commenting on a specific item or making a general comment.

### II. CONSENT ACTION ITEMS

Items in this section are considered to be routine and acted on by the committee in one motion. Each item of the Consent agenda approved by the committee shall be deemed to have been considered in full and adopted as recommended. Any committee member may request that a consent item be removed from the consent agenda to be considered as a separate action item. If no additional information is requested, the approval vote will be taken without discussion. An "A" distinguishes items requiring approval.

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	will be taken without discussion. All A distinguishes items requiring approve	и.	Page
	1. Reading of Minutes Approval of Meeting Minutes – May 18, 2023	Ysabel Trinidad, Chair	2-3
III.	GENERAL UPDATES		
	2. CEO's Report	Jared Ceja, CEO	4-5
V.	INFORMATION & DISCUSSION ITEMS		
	3. Introduction of Committee Members	Joanne Mathew, CFO	
	4. Tentative Committee Meeting Schedule	Jared Ceja	6
	5. Financial Statements Review 2022-2023 (unaudited)	Jared Ceja Joanne Mathew	7-9
VI.	ACTION ITEMS		
	6. Investment Portfolio Report 4 <sup>th</sup> Quarter (time certain 1:45 PM) (ACTION: Attachment)	Joanne Mathew Andy Price, <i>Graystone</i> Karin Longhurst, <i>Graystone</i>	9-39
VII.	OPEN FORUM		
VIII.	ADJOURMENT	Ysabel Trinidad	

## CAL POLY POMONA FOUNDATION, INC. Finance & Investment Committee Meeting Minutes Thursday, May 18, 2023

10:30-11:30 a.m.

#### **Minutes**

Notice is hereby given that a regular meeting of the Finance/Investment Committee was held by video conference/teleconference on Thursday, May 18, 2023 at 10:30 a.m. to discuss matters on the posted agenda. The meeting notice in its entirety was posted on the internet at https://foundation.cpp.edu/content/d/Meeting%20Packets/F&I%20Packet-05-18-23.pdf

Members: Dr. Phyllis Nelson, Stephanie Pastor, Ruby Suchecki, Carol Lee, Michelle Cardona, Daniel Foncello, Dr. Martin Sancho-Madriz Staff: Claudia Burciaga-Ramos, Jared Ceja, Lisa Coats, Joanne Mathew

Absent: Ysabel Trinidad

Guest(s): Andy Price, Karin Longhurst

### **CALL TO ORDER**

Dr. Phyllis Nelson, on behalf of Committee Chair Ysabel Trinidad began meeting discussion at 10:04 a.m.

#### **CONSENT ACTION ITEMS**

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Approval Finance & Investment Committee Minutes February 15, 2023
 A motion was made by Ruby Suchecki and seconded by Daniel Foncello to approve the minutes, no opposition, the minutes were approved.

### **GENERAL UPDATES**

2 Executive Director's Report

Jared Ceja discussed the progress of CPP Enterprises' branding, numerous awards recently won by the organization, marketing efforts around fall's instant access complete, and new residential meal plan perks for 2023-2024. We are the only CSU to not increase residential meal plan pricing. Jared also talked about the attendance and sales successes of the Innovation Brew Works Anniversary event plus integrating the organization's mission, vision, and values into all that we do.

### **INFORMATION & DISCUSSION ITEMS**

Financial Highlights 3<sup>rd</sup> Quarter 2022-2023

Joanne Mathew presented financial highlights, including the Statement of Activities July 2022- March 2023, discussing various aspects of the organization's financial statements, including the accounting treatment of forgiveness received on a PPP loan and strong surplus of \$7.5 million. Joanne also detailed the performance of investments, administration, support activities, foundation programs, designated funds, and the deficit positions of dining and Kellogg West. The capital improvements and expenses for Kellogg West were discussed. It was clarified that certain expenses would be capitalized while others would appear as expenses based on policy and criteria. The use of a staffing agency for KW events contributed to a forecasted deficit, but steps have been taken to reduce reliance on the agency. Financial ratios and cash flow were also presented to the committee.

4. Transfer to VEBA

Beginning in the fiscal year ended June 2011, the organization has participated in the Auxiliaries Multiple Employer VEBA (Voluntary Employees' Beneficiary Association). The Auxiliaries Multiple Employer VEBA is a separate 501(c)(9) organization established in August 2010 to assist in funding post-retirement healthcare benefits for recognized auxiliaries of the California State University System.

The Foundation contributed \$1.0M to this account on an annual basis until fiscal year 2019-2020. The contributions were halted in FY19-20 due to the impact of the COVID-19 pandemic and subsequent cost-cutting measures. Management expects to restart the payment effective this fiscal year (FY22-23), at the historic amount of \$1.0M, in an effort to reduce the interest costs associated with the Enterprises' obligation and decrease in the Actuarially Accrued liability (AAL). The approved budget for FY22-23 had a VEBA contribution of \$500,000. With a current year-end forecasted surplus of \$2.5M ahead of budget, it is prudent to resume contributions at \$1.0M annually whenever feasible. Management expects to make the transfer before June 30, 2023.

#### **ACTION ITEMS**

5. Investment Portfolio Report

Andy Price and Karin Longhurst from Graystone discussed the Investment Portfolio Report. The funds balance and investments are in good shape, with \$6 million earning interest. The investment portfolio has a market value of over \$31 million, with a more conservative outlook. The portfolio has performed well overall, with an overweight allocation to fixed income and a focus on ESG impact investing. The portfolio includes a mix of equity allocation, fixed income, and alternative investments like real estate.

A motion was made by Ruby Suchecki and seconded by Daniel Foncello to approve the Investment Portfolio Report, no opposition, the motion was approved

6 Proposed Operating and Capital Budget 2023-2024 & Proforma

The meeting discussed the budget for the next fiscal year, including assumptions such as enrollment numbers and inflation. In addition, the proforma for the next four years was presented to the committee for review. Detail was provided based on the individual enterprise units, designated funds and support activities. There was conversation on the fund balances of specific departments, and reserves planned for the budget year. An update was made to the capital expenditure budget to add an additional \$150,000 for rehabilitation of space at Kellogg West Conference center. A resolution was proposed and adopted to forward the information to the board.

A motion was made by Ruby Suchecki and seconded by Carol Lee to approve the Proposed Operating & Capital Budgets 2023-2024 & Proforma, no opposition, the motion was approved

#### **OPEN FORUM**

During the open forum, a calculation flaw with retail partner Panda Corp was mentioned. Panda has acknowledged the calculations of CPPE staff and it will result in additional cash receivable that will be reflected in this year's financials. Details would be shared in the board meeting on May 25, 2023.

### **ADJOURNMENT**

Dr. Phyllis Nelson adjourned the meeting at 11:24 a.m.

Respectfully submitted,
Dr. Phyllis Nelson
Finance & Investment Committee, Acting Chair

# CAL POLY POMONA ENTERPRISES

# **CEO's Report**

September 12, 2023 Finance & Investment Committee

# Agenda

- Poly Trolley introduction & performance
- Instant Access Complete initial results
- University Village occupancy update
- CPP Farms Ice Cream launch & sales
- ► SB-640 update
- ► Filming update



### 2023-2024

### Finance & Investment Committee - Briefings & Meetings

### Committee members:

- 1. Ysabel Trinidad, Chair
- 2. Dr. Rita Kumar
- 3. Dr. Phyllis Nelson
- 4. Kris Zoleta
- 5. Stephanie Pastor
- 6. Ruby Suchecki
- 7. Cynthia Nelson
- 8. Naman Pandadiya
- 9. Carol Lee
- 10. Michelle Cardona

### Briefing meeting attendees:

Ysabel Trinidad Jared Ceja Joanne Mathew

### Graystone

Karin Longhurst Andrew Price

Meets every quarter (Septembe	er, December, February & May)
Briefing Tuesday, September 5, 2023 10 am – 11 am Zoom	Committee Meeting Tuesday, September 12, 2023 1 pm – 3 pm Zoom
Briefing  Monday, November 13, 2023  9 am – 10 am  Zoom	Committee Meeting Tuesday, November 21, 2023 9 am – 11 am Zoom
Briefing Thursday, February 1 <sup>st,</sup> 2024 9 am – 10 am Zoom	Committee Meeting Tuesday, February 13, 2024 9 am – 11 am Zoom
Briefing Tuesday, May 14, 2024 1 pm – 2 pm Zoom	Committee Meeting Tuesday, May 21, 2024 1:30 pm – 3:30 pm Zoom



#### Cal Poly Pomona Foundation, Inc. Statement of Activities - Preliminary July 2022 - June 2023

	REVE	NUES	EXPENSES	S - Payroll		EXPENS	ES - Other		EXPENSE	S - Total	SU	RPLUS/(DEFICIT	)	
												FY 22-23 YE		As of 6/30/23
	FY 22-23 YE	FY 22-23 YE	FY 22-23 YE	FY 22-23 YE		FY 22-23 YE		FY 22-23 YE	FY 22-23 YE	FY 22-23 YE				
	Actual	Budget	Actual	Budget	Admin	Other	Actual	Budget	Actual	Budget	Actual	Budget	\$ Variance	Fund
					Fees	Expense								Balance
Enterprise Activities						·	_							
Dining Services	20,636,718	18,671,805	6,733,657	6,345,821	1,314,119	11,528,473	12,842,592	11,277,214	19,576,249	17,623,035	1,060,469	1,048,770	11,699	
Bookstore	11,851,953	11,608,185	1,661,714	1,656,194	350,833	9,265,423	9,616,256	9,177,248	11,277,969	10,833,442	573,983	774,743	(200,760)	
Kellogg West	4,308,231	4,876,823	2,638,923	2,278,025	275,611	2,001,664	2,277,275	2,502,829	4,916,198	4,780,854	(607,967)	95,969	(703,936)	
University Village	11,130,620	10,822,916	2,056,366	2,416,677	723,490	5,746,635	6,470,126	5,530,806	8,526,492	7,947,483	2,604,128	2,875,433	(271,305)	
Real Estate/Rentals	7,804,118	7,803,353	543,160	538,763	305,769	4,513,018	4,818,786	5,825,704	5,361,946	6,364,467	2,442,172	1,438,886	1,003,286	
Total Enterprise Activities	55,731,641	53,783,082	13,633,821	13,235,480	2,969,822	33,055,213	36,025,034	34,313,801	49,658,855	47,549,281	6,072,786	6,233,801	(161,015)	0
Designated Funds	45,071	0	33,438	0	0	283,141	283,141	300,000	316,578	300,000	(271,507)	(300,000)	28,493	0
Support Activities														
Bronco One Card	269,063	464,390	225,691	284,207	17,076	250,894	267,969	193,845	493,660	478,052	(224,597)	(13,662)	(210,935)	0
Research Office	2,166,545	1,421,760	126,872	165,490	834,268	1,187,196	2,021,464	1,236,270	2,148,336	1,401,760	18,209	20,000	(1,791)	(1,120,950)
Agriculture	5,315,810	4,553,080	1,612,034	1,439,939	211,199	3,265,325	3,476,524	2,901,524	5,088,558	4,341,463	227,252	211,617	15,635	(490,022)
College of P&GE	1,707,277	1,479,450	1,147,106	1,407,414	76,661	838,463	915,124	670,133	2,062,230	2,077,547	(354,952)	(598,097)	243,145	4,875,745
Support Programs	14,774,752	0	1,026,498	0	11,790	2,675,644	2,687,434	0	3,713,931	0	11,060,821	0	11,060,821	11,892,228
Total Support Activities	24,233,448	7,918,680	4,138,200	3,297,050	1,150,994	8,217,521	9,368,515	5,001,772	13,506,715	8,298,822	10,726,733	(380,142)	11,106,875	15,157,002
Operating Surplus (Deficit)	80,010,160	61,701,762	17,805,459	16,532,530	4,120,816	41,555,874	45,676,690	39,615,573	63,482,148	56,148,103	16,528,012	5,553,659	10,974,353	15,157,002
Other Activities														
Investments	2,202,564	1,050,000	0	0	0	65,532	65,532	102,000	65,532	102,000	2,137,033	948,000	1,189,033	
Administration	8,436,623	4,215,688	6,919,297	5,737,637	(4,120,816)	1,358,169	1,358,169	1,165,059	8,277,466	6,902,696	159,157	(2,687,008)	2,846,165	17,570,893
Total Other Activities	10,639,187	5,265,688	6,919,297	5,737,637	(4,120,816)	1,423,701	1,423,701	1,267,059	8,342,998	7,004,696	2,296,189	(1,739,008)	4,035,197	17,570,893
Unrest. Surplus (Deficit)	90,649,348	66,967,450	24,724,755	22,270,167	0	42,979,575	47,100,391	40,882,632	71,825,146	63,152,799	18,824,201	3,814,651	15,009,550	32,727,895
Grants and Contracts	19,092,994	12,777,867	0	0	0	19,092,994	19,092,994	12,777,867	19,092,994	12,777,867	0	0	0	
Vesting Grant Assets	0	0	0	0	0	(221,587)	(221,587)	0	(221,587)	0	221,587	0	221,587	
Transfers	0	0	0	0	0	33,628	33,628	0	33,628	0	(33,628)	0	(33,628)	
Total Foundation Net	109,742,342	79,745,317	24,724,755	22,270,167	0	61,884,610	66,005,426	53,660,499	90,730,181	75,930,666	19,012,160	3,814,651	15,197,509	

#### Cal Poly Pomona Foundation, Inc. Fund Balance and Net Position (Current only) - Preliminary As of Jun 30, 2023

Current Assets	Unrestricted	Restricted	Total
Cash	101,960	216,824	318,784
Investments	47,471,039	1,437,215	48,908,254
Receivables	10,248,901	2,234,085	12,482,986
Lease Receivables (short-term)	880,327	-	880,327
Lease Receivables (long-term)	93,066,892	-	93,066,892
Inventories	2,125,046	13,580	2,138,627
Prepaid	251,103	510	251,613
Due to/from	(22,157,509)	22,157,509	-
Other	0	0	0
Current Assets	131,987,759	26,059,723	158,047,483

Current Liabilities	Unrestricted	Restricted	Total
Accounts Payable	2,896,795	782,775	3,679,570
Accrued Liabilities	1,400,254	412,044	1,812,298
Deferred Income	2,079,933	321,839	2,401,772
Other	-	673,086	673,086
Current Liabilities	6,376,982	2,189,743	8,566,725

Fund Balances	Unrestricted	Restricted	Total
Net Assets Beginning	30,427,482	12,501,869	42,929,351
Net Change in Position	7,661,905	11,350,256	19,012,160
Fund Balances	38,089,386	23,852,125	61,941,511

#### Note:

Restricted funds in the Foundation include sponsored programs and foundation programs Liquidity ratios:

Current Ratio = Current Assets/Current Liablities

Quick Ratio = (Current Assets- Inventory)/Current Liabilities
Absolute liquidity ratio (Cash + Marketable Securities)/Current Liabilities

Liquidity Ratio	CPPF	Benchmark
Currrent Ratio	5.97	1.5-3
Quick Ratio	5.63	>=1
Absolute liquidity ratio	7.46	>0.5
Available Resources	ı	
Unrestricted current assets	131,987,759	
Less Inventory	(2,125,046)	
Less Current Liabilities	(6,376,982)	
Less Long-term Portion of Lease Receivables	(93,066,892)	
Available Resources As of Jun 30, 2023	30,418,839	
Operating Surplus for the period before depreciation	20,225,282	
As of Jun 30, 2023 , net	50,644,121	l

### **Cal Poly Pomona Foundation**

### Cash Flow Forecast Jun-23 to Jun-24

	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24
Operating cash - Beginning Balance	3,748,299	2,793,326	9,316,491	1,689,679	2,378,784	2,540,840	2,934,488	3,082,681	4,082,304	4,606,872	2,949,445	2,229,612	2,081,489
Cash Inflow	Jun-23												
Operating cash inflow	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
Cash from operations	5,981,968	11,938,928	4,258,944	8,255,232	9,255,550	8,701,127	4,049,814	9,135,361	5,175,253	6,169,081	7,600,366	6,367,106	4,714,619
Grants & Contracts	115,373	239,137	1,278,887	4,226,380	2,938,445	1,978,565	1,033,742	1,008,353	153,210	204,964	159,056	119,206	190,930
Financing Activities													
GIP - withdrawals	-	2,000,000					6,000,000		4,000,000			4,000,000	3,000,000
LOC - withdrawals	-	-	-	-	-	-	-	-	-	-	-	-	-
Other financing	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Cash Inflow	6,097,341	14,178,065	5,537,831	12,481,612	12,193,995	10,679,692	11,083,556	10,143,714	9,328,463	6,374,044	7,759,423	10,486,312	7,905,549
Cash Outflow													
Operating cash outflow	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
Expenses from operations	4,386,092	4,244,314	5,015,848	6,426,520	5,083,758	6,045,574	6,709,249	6,836,292	5,090,785	4,824,601	5,528,678	5,157,877	4,824,701
Salaries/wages	2,254,185	2,387,999	2,578,932	1,997,831	1,951,744	1,796,190	2,796,434	1,304,145	2,654,080	2,352,914	2,170,998	4,499,371	2,038,942
Tax/Benefit payments	290,725	387,587	934,863	733,156	361,438	809,279	794,680	368,654	424,030	218,955	144,580	342,187	290,725
Capital Expenditure													
Capital projects	121,312	635,000	635,000	635,000	635,000	635,000	635,000	635,000	635,000	635,000	635,000	635,000	635,000
Financing Activities													
GIP - deposits	-	-	4,000,000	2,000,000	4,000,000	1,000,000							
LOC - repayment	-	-	-	-	-	-	-	-	-	-	-	-	-
LOC - interest	-	-	-	-	-	-	-	-	-	-	-	-	-
Lease payments	-	-	-	-	-	-	-	-	-	-	-	-	-
Other financing	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Cash Outflow	7,052,314	7,654,900	13,164,643	11,792,507	12,031,939	10,286,043	10,935,363	9,144,091	8,803,895	8,031,471	8,479,256	10,634,435	7,789,368
Net Cash Activities	(954,973)	6,523,165	(7,626,812)	689,106	162,056	393,648	148,193	999,622	524,568	(1,657,426)	(719,833)	(148,122)	116,181
Net Cash Activities	(334,973)	0,523,165	(7,020,812)	009,106	102,056	393,048	148,193	339,622	324,568	(1,037,426)	(719,833)	(148,122)	110,181
Operating cash - Ending Balance	2,793,326	9,316,491	1,689,679	2,378,784	2,540,840	2,934,488	3,082,681	4,082,304	4,606,872	2,949,445	2,229,612	2,081,489	2,197,670

Investment Portfolio

 Cash
 15,926,095

 Non-Cash
 31,306,344

 Total Investment
 47,232,438

 Net Change
 956,838

 Total Cash and Investment
 50,025,764

Investment Gain/(Loss), Net 956,838

### Memorandum

Date: September 12, 2023

To: Finance & Investment Committee

From: Joanne Mathew, CFO

Attached: Capital Market Commentary 6/30/23

Morgan Stanley Portfolio Analysis 6/30/23

Commonfund Statements 6/30/23

Subject: INVESTMENT PORTFOLIO REPORT – 4<sup>TH</sup> Quarter 2022-2023

The Foundation's General Investment Policy 131 requires a comprehensive quarterly report of the investment portfolio's performance be provided to the members of the Finance & Investment Committee and Board of Directors at each regularly scheduled meeting. This quarter's results were greatly impacted by the overall Bear Market and compounded by similar challenges in the bond market.

### **GENERAL INVESTMENT PORTFOLIO**

The General Investment Portfolio ("Portfolio") has a current market value of \$47.5 million, of which \$15.4 million is part of the preferred savings account at Morgan Stanley as of June 30, 2023 with 26% Fixed Income, 53% Equities, 20% Alternatives, and 1% Cash. All allocations are within current policy ranges. The majority portion managed by Graystone Consulting has a current market value of \$31.8 million. The last twelve-month return (6/30/22-6/30/23) was an increase of 8.7%. Additional information is included in the report provided by Graystone.

Management received capital call notices and has contributed \$236,250 against its commitment of \$250,000 to Capital Partners IV and \$699,375 against its commitment of \$750,000 to Capital Private Equity Partners VII, and received distributions of \$1,788,762. The Capital Balance is valued at \$249,114. The Common Fund Summary Investment and Performance Reports are available for further details.

**BE IT RESOLVED**, that the members of the Finance & Investment Committee have reviewed the comprehensive quarterly investment report and believe the report is in compliance with the investment policy and recommends the quarterly investment report be presented to the Board of Directors at their next regularly scheduled meeting.

PASSED AND ADOPTED THIS 12<sup>TH</sup> DAY OF SEPTEMBER 2023.

Ву:		
-	Ysabel Trinidad, Chair	
	Finance & Investment Committee	





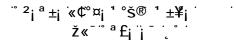
A business of Morgan Stanley

### **Cal Poly Pomona Foundation**



Andrew B. Price, CIMA (310) 788-2043 Managing Director, Wealth Management Institutional Consulting Director andrew.price@msgraystone.com

Karin Longhurst, CTFA (310) 788-2156 Senior Vice President, Wealth Management Senior Institutional Consultant karin.longhurst@msgraystone.com Capital Markets Commentary 6-30-2023

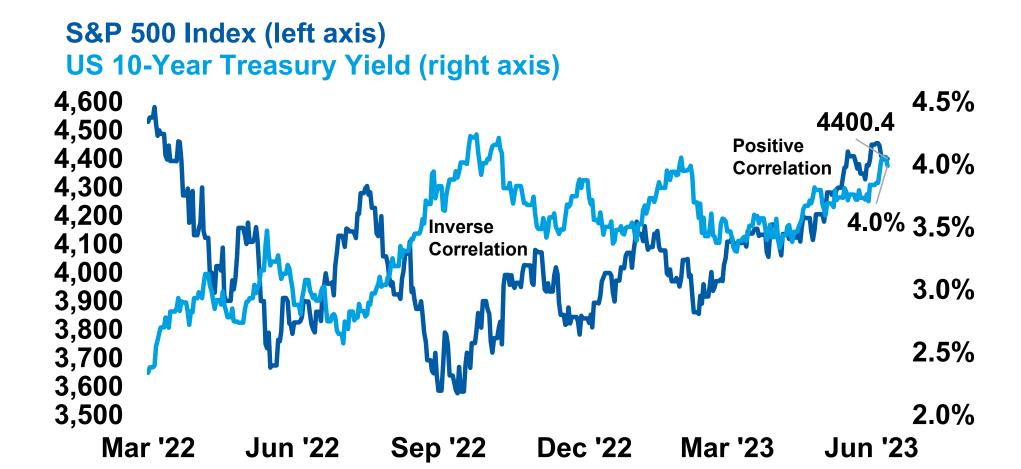


### **Executive Summary: GIC Tactical Asset Allocation**

- The bear market rally that began in mid-October 2022 has continued on through the mid-year point. As of July 7, the S&P 500 is up ~15% YTD, while the NASDAQ has surged twice that rate, up ~31% YTD as enthusiasm has solidified around a belief in the Fed's successful execution of a "soft landing." Consequently, forward earnings estimates have troughed and now contemplate a hockey-stick shaped rebound in profit growth into 2024 with next year's potential profits up ~11% year over year. Sector-based performance dispersion remains near record wides. While the median stock or equal-weighted S&P 500 Index is up 8% YTD, performance differentials between the leadership sectors (Tech/Comm/Consumer Discretionary) and laggards are more than 4000bps.
- We continue to contend that earnings risk for the S&P 500 under a soft landing and/or recession scenario is not properly priced and represents 10-20% potential downside to profit forecasts as volumes and pricing power simultaneously fade from unsustainable 2021-22 extremes. MS & Co.'s US Equity strategist recently cut his next 12-month earnings forecast to \$185/sh from \$195/sh, 17% below current published consensus.
- Multiple expansion over the past three months has completely diverged from moves in interest rates. Since May 1, 10-year nominal US Treasury yields are up
  nearly 70bps to over 4% and 10-year real rates are once again closing in on cycle highs of 1.7%, more than three times their average from Q42019-Q12022. At the
  same time, expectations for the fed funds rate has radically re-priced from hopes of four to five cuts by January 2024 to two more hikes.
- An S&P 500 equity risk premium of ~119bps is extremely narrow and a 3-month/10-year yield curve inversion of over 132bps (near a 30-year low) suggests investors are assuming long run costs of capital will revert to sub-2%. The GIC fundamentally disagrees. We see the long run neutral rate as re-pricing between 2.5-3%, a level that does not support current valuations. Inflation is falling but at a glacial rate that will not likely support rate cuts especially with capital markets exuberant. Wage growth has remained sticky, annualizing at a near 5% pace.
- The regional banking chaos has been largely calmed, but the consequences are likely much tighter lending standards. Recession odds as a result have quadrupled to over 80% probability in the next 12 months. Commercial real estate faces a multi-trillion refi cycle in the next three years with rates having nearly tripled for some borrowers.
- Labor markets hold the key to how things develop from here. We don't think the physics of business cycles have been repealed but the post COVID cycle is historic in the distortions that have occurred to supply and demand because of outsized stimulus, which is only now being withdrawn. Financial conditions are tightening but remain much more benign than at previous market turning points. Post debt ceiling issuance and the lifting of BoJ yield curve control will likely be shocks to market liquidity.
- Broadly, our advice remains defensive. We remain overweight fixed income having recently added to duration positions given peaking in rates, collecting positive
  real yields with an eye toward patience regarding the start of a new bull market. Volatility should be managed through a combination of maximum diversification and
  active risk management.
  - We are neutral to slightly underweight benchmark weights in US equities, with a tilt toward value and growth-at-a-reasonable price strategies. Sector tilts are somewhat defensive with preferences for energy, health care, staples, utilities, materials, financials and some consumer services. Index investors should use an equal-weighted strategy
  - We are slightly overweight international/non-US equities with a preference for Japan and Emerging Markets given the recovery in China and our view of global currency dynamics, which ultimately support a weaker US dollar by 2024. Brazil, Mexico and India are particular focuses for the business cycle dynamics ahead.
  - We like alternative investments in this environment and are using gold, energy infrastructure, market-neutral hedge fund strategies and private credit investments as ways to enhance returns, lower portfolio volatility and manage equity beta risk

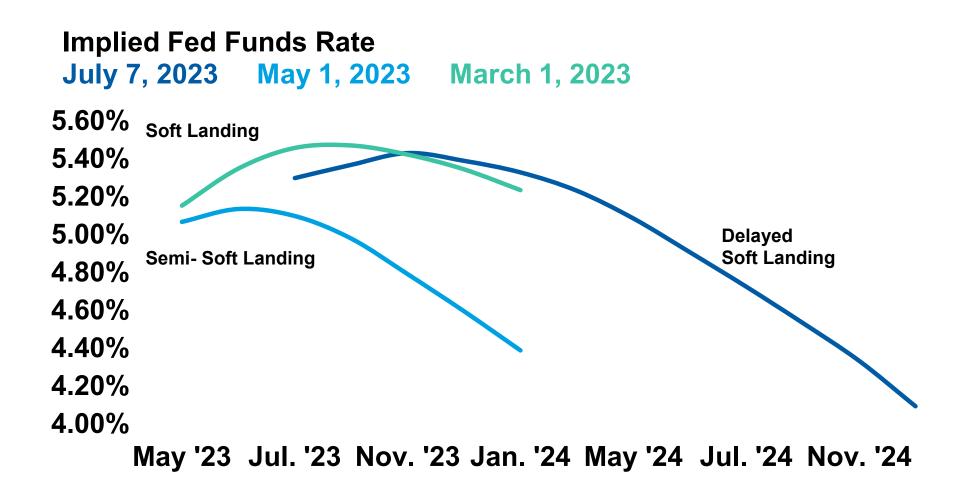
Source: Morgan Stanley Wealth Management GIC, Bloomberg as of July 12, 2023. Equity risk premium is the excess return that an individual stock or the overall stock market provides over a risk-free rate. The risk-free rate represents the interest an investor would expect from an absolutely risk-free investment over a specified period of time.

### Second Phase of the Bear Market Rally Has Not Been About Rates



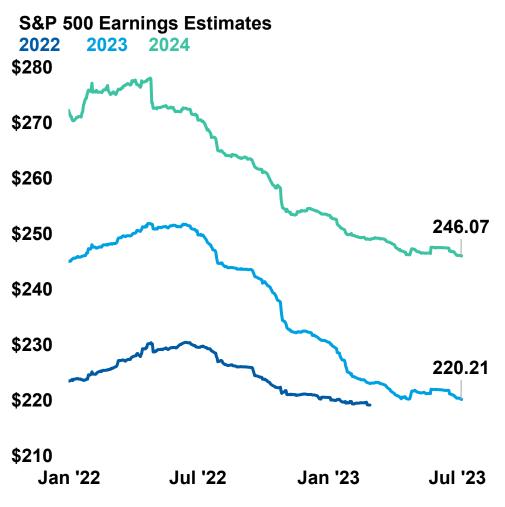
Source: Morgan Stanley Wealth Management GIC, Bloomberg as of July 10, 2023

### In Fact, Expectations for Fed Policy Have Radically Shifted



Source: Morgan Stanley Wealth Management GIC, Bloomberg as of July 7, 2023

### It's Been About Conviction in a "Soft Landing," Al and Higher Multiples

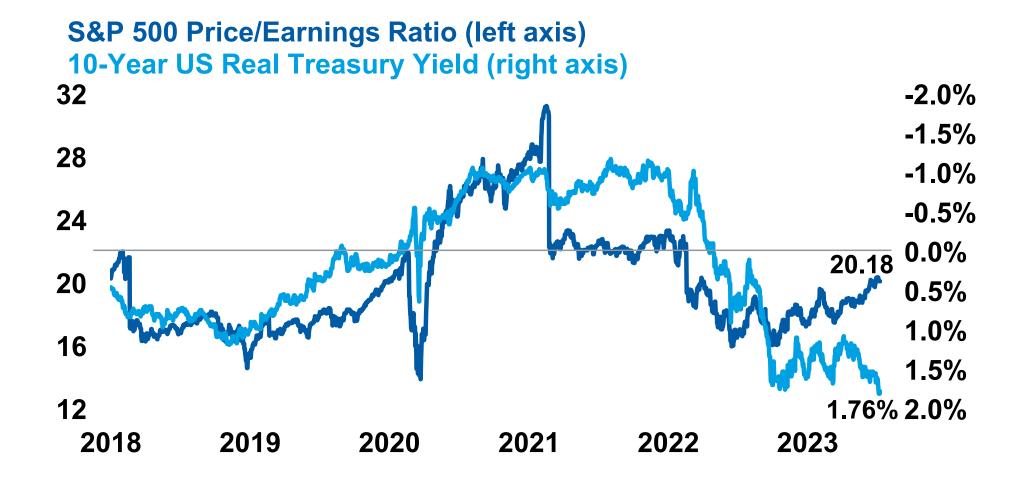




Source: Morgan Stanley Wealth Management GIC, FactSet as of July 7, 2023

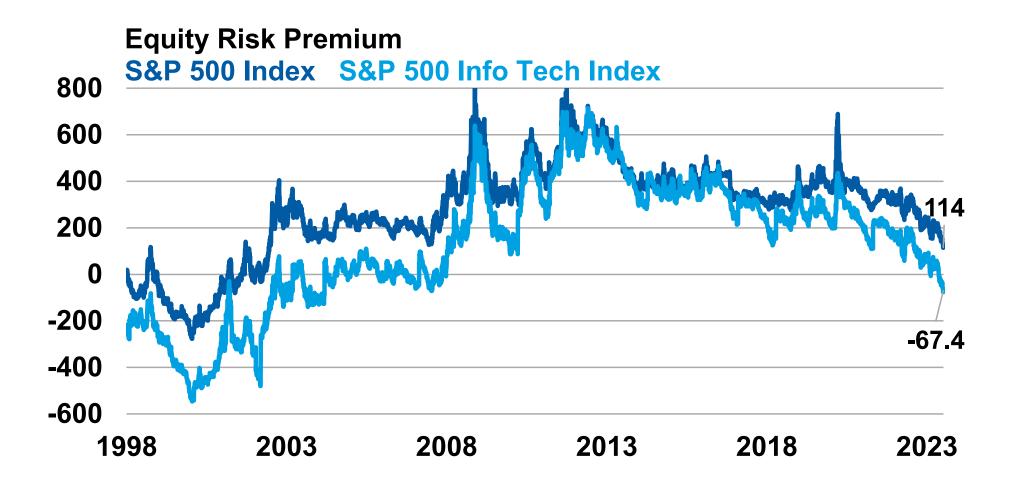
Source: Morgan Stanley Wealth Management GIC, Bloomberg as of June 30, 2023

Valuations Have Decoupled From the 10-Year Real Yield, Which Is at Its Highest Level Since 2007...



Source: Morgan Stanley Wealth Management GIC, Bloomberg as of July 10, 2023

### ...Suggesting Relative Valuations Are Not Cheap



Source: Morgan Stanley Wealth Management GIC, Bloomberg as of July 10, 2023. Equity risk premium is the excess return that an individual stock or the overall stock market provides over a risk-free rate. The risk-free rate represents the interest an investor would expect from an absolutely risk-free investment over a specified period of time.

Soft Landing Anticipation Has Meant De-Coupling From Historic Forecasting Frameworks





Source: Morgan Stanley Wealth Management GIC, Bloomberg as of June 30, 2023

Source: Morgan Stanley & Co. Research, Bloomberg as of June 30, 2023

M2 is a measure of the money supply that includes all elements of M1 as well as "near money." M1 includes cash and checking deposits, while near money refers to savings deposits, money market securities, mutual funds and other time deposits.

### The Debate Is Intensifying...Are We Wrong or Early?

### The Bull Case

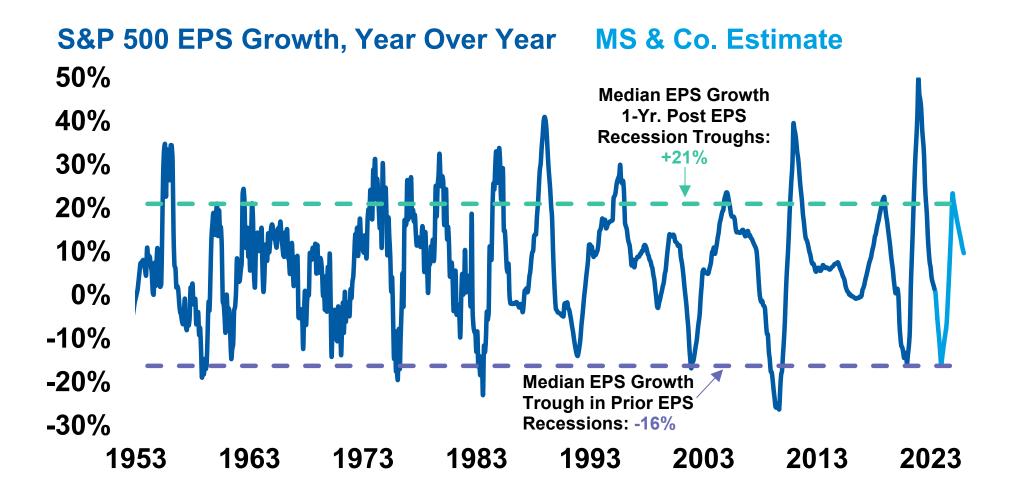
- Soft landing appears obvious
- Corporate profits "fine"; rebounding
- Labor markets are strong but not wage inflationary
- Fed rate cuts imminent despite no pause and no cuts forecast until 2024
- Cash on sidelines is too big and impatient
- AI, AI, AI

### The Bear Case (GIC & Top-Down Consensus)

- Policy operates with a lag; economy slowing
- Peak company margins unsustainable
- Falling inflation cuts both ways; negative operating leverage
- · Recession indicators are screaming
- Regional bank stress has implications for lending standards
- Debt ceiling is source of \$650 billion liquidity drain
- The passive indices are overvalued; stock concentration raises idiosyncratic risk
- Rates are not returning to pre-COVID lows; the Fed will fight the market

### Our conviction is not wavering

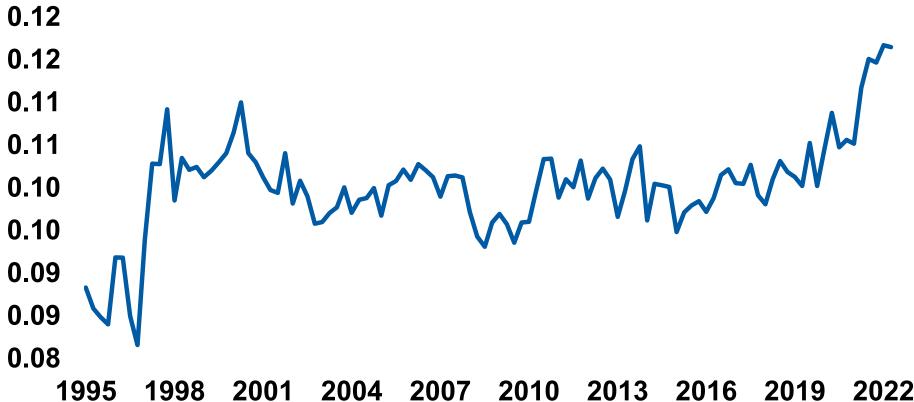
### New 2023 Earnings Forecast of \$185 in Line With Historic Drawdowns



Source: Morgan Stanley & Co., Bloomberg as of June 12, 2023. Drawdown is the peak-to-trough decline during a specific period.

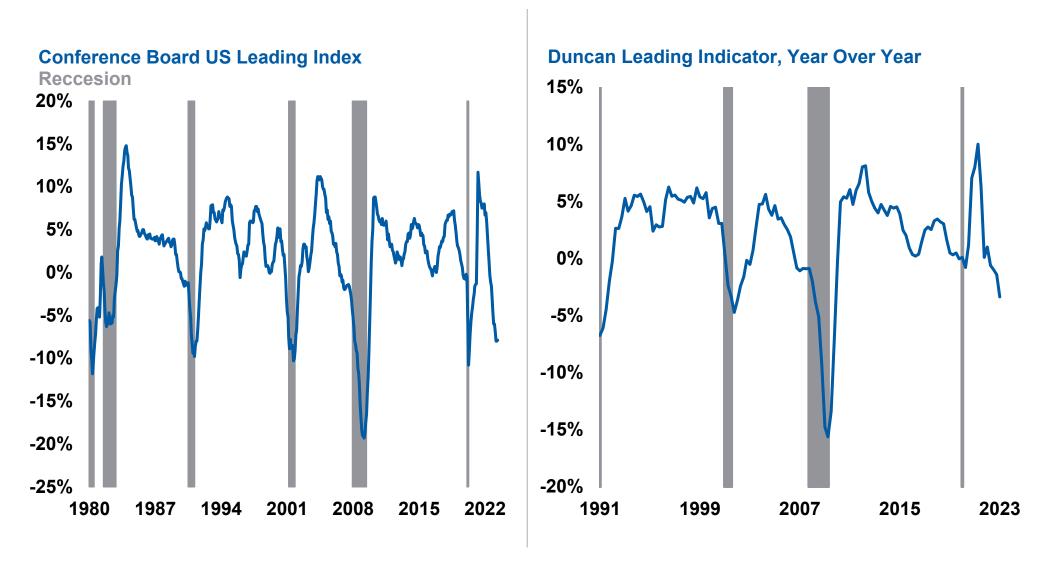
### Inventories Are Extremely Elevated and It's a Broad-Based Problem





Source: Morgan Stanley Wealth Management GIC, Bloomberg as of March 31, 2023

### Leading Soft and Hard Data Is Starting to Reflect the Growth Risks

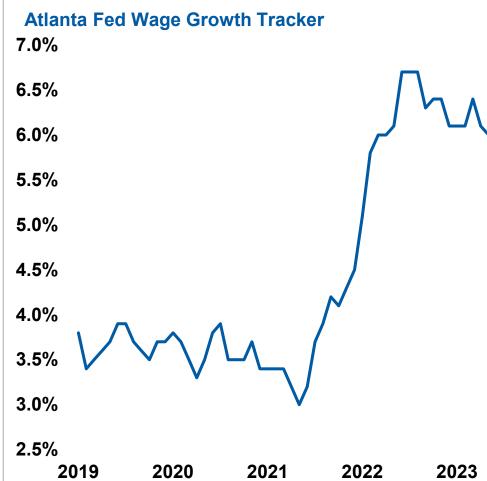


Source: Morgan Stanley Wealth Management GIC, Bloomberg as of May 31, 2023

Source: Morgan Stanley Wealth Management GIC, Haver as of March 31, 2023

### But Wage Growth Remains Sticky

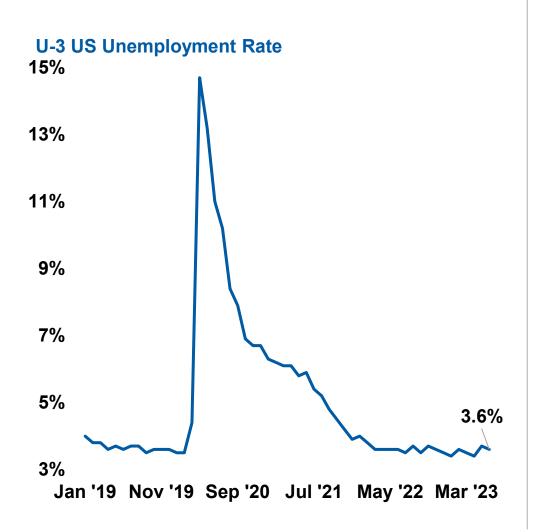


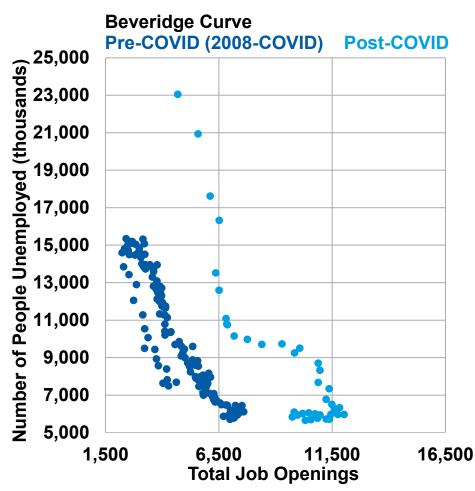


Source: Morgan Stanley Wealth Management GIC, Bloomberg as of June 30, 2023

Source: Morgan Stanley Wealth Management GIC, Haver as of May 31, 2023

### As the Labor Market Is Still Resilient

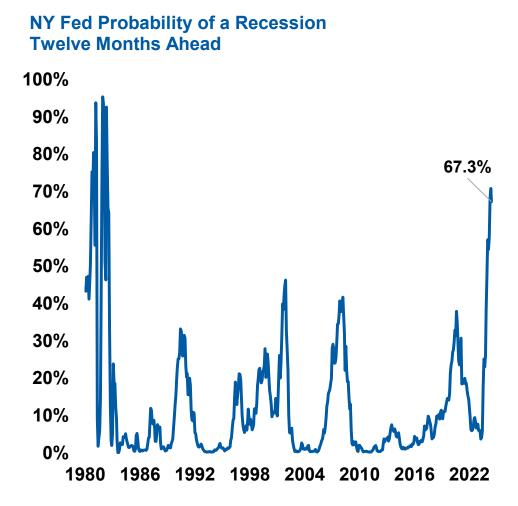


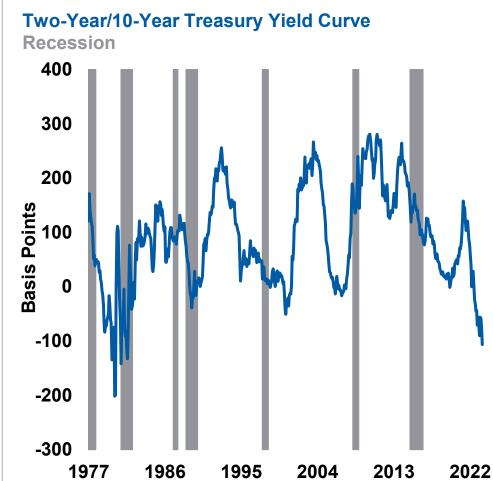


Source: Morgan Stanley Wealth Management GIC, Bloomberg as of June 30, 2023

Source: Morgan Stanley Wealth Management GIC, Bloomberg as of May 31, 2023

### So Recession Probabilities Have Soared...as Yield Curves Invert

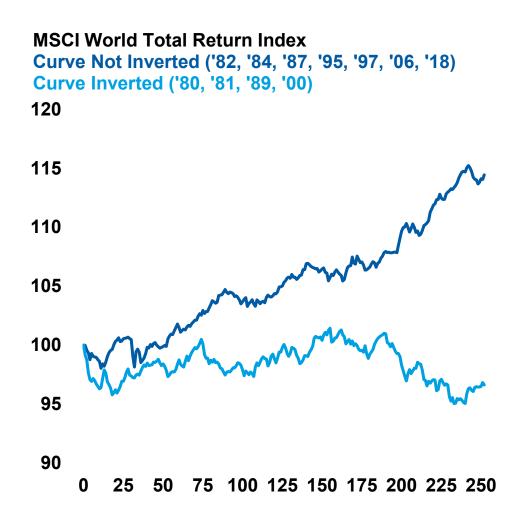


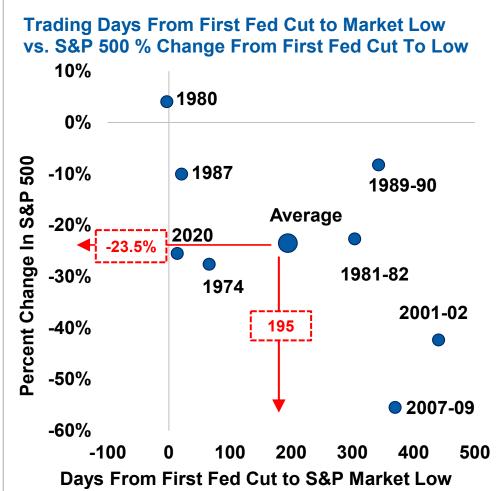


Source: Morgan Stanley Wealth Management GIC, Bloomberg as of June 30, 2023

Source: Morgan Stanley Wealth Management GIC, Haver as of June 30, 2023

### The "Pause" Is Not Historically the Catalyst

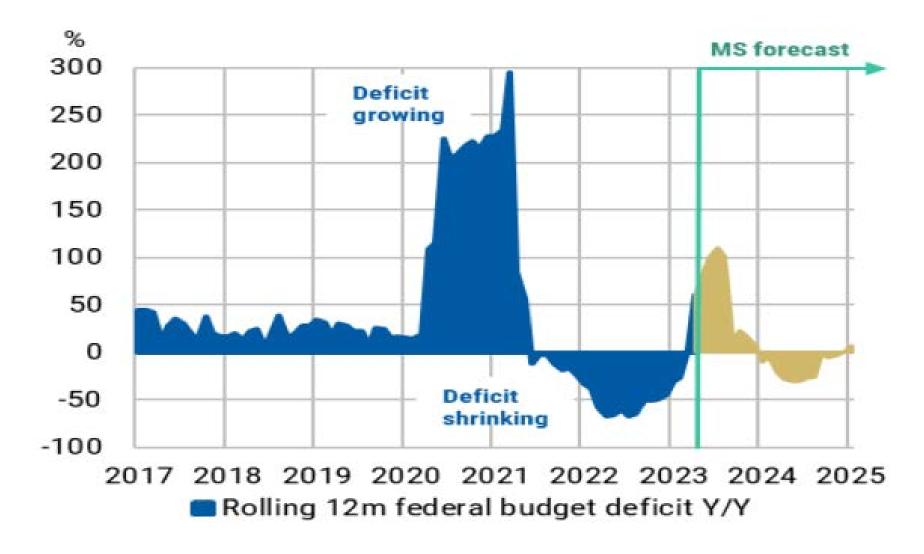




Source: Morgan Stanley & Co, Bloomberg as of April 21, 2023

Source: Morgan Stanley Wealth Management GIC, Bloomberg, FactSet

### Fiscal Tightening Is Coming



Source: Morgan Stanley & Co. Research, Bloomberg as of June 26, 2023

### Signposts for Buying the Next Bull Market

- New leadership
- Equity risk premium widens to at least 350bps
- Forward P/E multiples move below 17x on earnings that are DOWN in 2024
- Next 12-month earnings estimates that crack below \$215/sh
- Fed pause, end of QT and clear guidance on cuts
- Unemployment rate that cracks meaningfully above 4%
- Capitulatory price action/oversold technicals, sentiment and positioning indicators

Source: Morgan Stanley Wealth Management GIC, Bloomberg as of July 12, 2023. Equity risk premium is the excess return that an individual stock or the overall stock market provides over a risk-free rate. The risk-free rate represents the interest an investor would expect from an absolutely risk-free investment over a specified period of time.

### **OCIO MARKET COMMENTARY**

CAL POLY POMONA FOUNDATION PORTFOLIO ANALYSIS REPORTING DATE: AUG 2023

#### **QUARTERLY MARKETS COMMENTARY**

#### 6-30-2023 Review

- US equities continued to rally for the second consecutive quarter, despite uncertainty around the strength of the economy, Fed policy and earnings. Lower inflation throughout the first half of 2023 encouraged markets to price a Fed pivot by the end of the year and increased odds of an economic soft landing. However, by the end of Q2, the market started to believe Fed rhetoric that rates would be "higher for longer," pricing additional rate hikes and driving the US Treasury 10Yr yield to end the quarter at 3.84%, after starting the quarter at 3.47%.
- In the US, the equity rally was concentrated in seven mega-cap growth stocks that rallied on mania surrounding artificial intelligence (AI). The S&P 500 was up 8.7% for the quarter but only 2.9% when excluding these seven names. Q2's narrow market breadth is a continuation of the same trend from the first quarter, as these same names represent 74% of the S&P500's 16.9% return year-to-date.
- Outside of the US, emerging markets lagged developed markets as concerns about China's economic rebound and geopolitical tensions with the West dragged on returns. The MSCI China Index was down -9.7% for the period. The MSCI Europe index was positive, rising 2.7%, but lagged US peers due to higher Chinese revenue exposure and concerns on how sticky core inflation would impact European Central Bank policy. MSCI Japan was a bright spot rising 15.6% in local currency terms, as corporate governance reform led investor optimism. In dollar terms however, the index rose only 6.4% as the Yen depreciated versus the USD.
- As yields rose, rate sensitive bonds declined and drove the Bloomberg US Aggregate to close the quarter down -0.8%. Credit spreads tightened as odds of a soft landing and perceived corporate balance sheet strength led to outperformance over US Treasuries. Investment grade was down -0.3% during the quarter, while high yield rose 1.7%.
- The Bloomberg Commodities Index fell -2.6% during the guarter due to global growth concerns.

#### Outlook

- MS & Co. Research<sup>(1)</sup>: Still-tight policy and slower growth support defensive positioning in the US and Europe (high grade bonds over equities, defensive sectors, IG > HY), especially as measures of investor fear have receded. Asia's macro situation (better growth, lower inflation) and better valuations are more supportive for equity exposure.
- Global Investment Committee<sup>(2)</sup>: For most of 2023, stock market enthusiasm has been based on varying aspects of a soft landing, including rate cuts and rapidly rebounding earnings. Such Goldilocks thinking might be compelling if it were intellectually consistent and aligned with market internals. However, stocks have shrugged off rate volatility, higher real rates and dollar strength. On one hand, a true reflationary scenario should feature broader participation, including value stocks and small-caps, not to mention emerging markets. On the other, if the market is hedging its bets on economic outcomes, we would expect far higher implied volatility. For bulls to have conviction, some of these factors should start lining up. The Global Investment Committee remains unconvinced. We believe this may ultimately be a "fear of missing out," momentum-driven market boosted by historic central bank liquidity. Beware the bust that follows the boom.

#### Performance\*

C 20 2022 114 2022 124-14

Asset Class	6-30-2023	H1 2023	Index
Equities	6.2%	13.8%	MSCI ACWI Index
US	8.4%	16.7%	Russell 3000 Index
US Large Cap Growth	12.8%	30.1%	Russell 1000 Growth Index
US Large Cap Value	4.1%	5.2%	Russell 1000 Value Index
US Small and Mid Cap	5.2%	9.4%	Russell 2500 Index
Non-US	2.4%	9.0%	MSCI ACWI ex USA
Developed Intl	3.0%	11.0%	MSCI Europe, Australasia and Far East (EAFE) Index
Emerging Markets	0.9%	4.9%	MSCI Emerging Markets (EM) Index
Fixed Income	-1.5%	1.1%	Bloomberg Global Aggregate
US	-0.8%	1.7%	Bloomberg US Aggregate
Core	-0.8%	1.7%	Bloomberg US Aggregate
Ultra-Short Term	1.3%	2.4%	FTSE 3 Month Treas Bill
Securitized	-0.6%	1.4%	Bloomberg U.S. Securitized: MBS
High Yield	1.7%	4.8%	Bloomberg US Corporate High Yield
Alternatives	-0.2%	-0.7%	Blended Index <sup>1</sup>
Hedge Funds	0.5%	0.5%	HFRX Global Hedge Fund Index
Absolute Return	-0.3%	1.7%	Blended Index <sup>2</sup>
Equity Hedge	0.8%	-6.3%	Blended Index <sup>3</sup>
Equity Return	-2.8%	-0.1%	HFRX Event Driven
Real Assets	-0.3%	1.7%	Blended Index <sup>4</sup>
Commodities	-2.6%	-5.8%	Bloomberg Commodity Index
Real Estate	0.3%	0.9%	FTSE EPRA Nareit Global Index

 $Source: {}^*Bloomberg, (1)\,60\%\,HFRX\,Global\,HF\,Index, 20\%\,Bloomberg\,CommodityIndex, 20\%\,FTSE\,NAREIT\,Equity\,REITS\,Index, (2)\,1/3{}^*(HFRI\,EH:\,Eqty\,Mkt\,Neutral\,Index, HFR\,RV\,Total,\,HFRI\,RV:\,Fixed\,Income-Corporate\,Index), (3)\,50\%\,Credit\,Suisse\,Global\,Macro\,Index, 50\%\,Credit\,Suisse\,Managed\,Futures\,Index, (4)\,50\%\,Bloomberg\,Commodity\,Index, 50\%\,FTSE\,NAREIT\,Equity\,REITS\,Index$ 

- (1) Cross-Asset Playbook | The Test Begins (16 Jul 2023)
- (2) The GIC Weekly: Dealing with Disconnects (10 Jul 2023)

Indices are unmanaged and not available for direct investment

### INVESTMENT SUMMARY DOLLAR WEIGHTED RETURNS

OCIO - Cal Poly Pomona Foundation

As of June 30, 2023 | Reporting Currency: USD

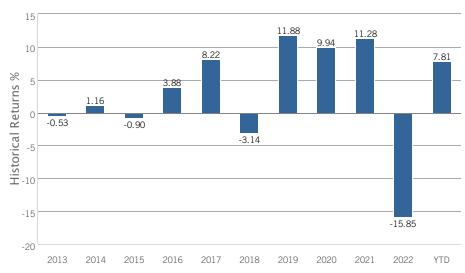




Does not include Performance Ineligible Assets.

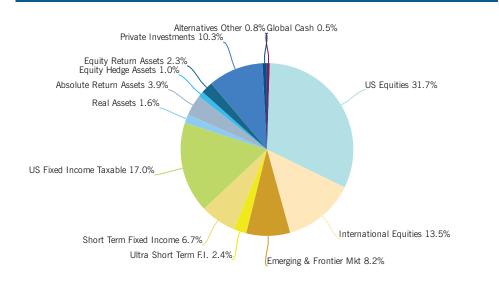
#### DOLLAR-WEIGHTED RETURN % (NET OF FEES) Year to Date (\$) Quarter to Date (\$) Performance Inception Month End (\$) 03/31/23-06/30/23 12/31/22-06/30/23 03/31/13-06/30/23 Beginning Total Value 27,604,771 26,407,874 24,506,769 Net Contributions/Withdrawals 3,333,333 3,332,320 -4,189,443 869.322 2,067,233 11,490,101 **Investment Earnings** 31,807,427 31,807,427 31,807,427 **Ending Total Value DOLLAR WEIGHTED RATE OF RETURN (%)** (Annualized for periods over 12 months) Return % (Net of Fees) 3.14 7.81 2.82

### DOLLAR-WEIGHTED PERIOD RETURN % (NET OF FEES)



Does not include Performance Ineligible Assets.

#### ASSET ALLOCATION



The investment returns shown on this page are dollar-weighted measurements which are affected by the timing and amount of your contributions and withdrawals.

### **ASSET ALLOCATION: ACTUAL VS. TARGET**

OCIO - Cal Poly Pomona Foundation

As of June 30, 2023 | Reporting Currency: USD

### ACTUAL VS. TARGET



	Actual 06/30/2023				Difference		Actual Min - Max Range									
				<del></del>			Min-Max									
Asset Class	(\$)	(%)	(\$)	(%)	(\$)	(%)	Range (%)									
Cash	170,249.72	0.54	0.00	0.00	170,249.72	0.54	-									
Equities	16,942,953.51	53.35	19,056,362.19	60.00	-2,113,408.68	-6.65	35 - 65			<del> -</del>		<del>-</del>	+			
Fixed Income & Preferreds	8,295,962.08	26.12	6,352,120.73	20.00	1,943,841.35	6.12	15 - 45		<b>—</b>	+	+				۱ <u> </u>	
Alternatives	6,351,438.34	20.00	6,352,120.73	20.00	-682.39	0.00	10 - 30		<del>-</del>	-	İ				i	
Other	0.00	0.00	0.00	0.00	0.00	0.00	-			İ	İ				i	i
Total Assets	31,760,603.65	100.00	31,760,603.65	100.00			0	10	20	30	40	50	60	70 8	80 90	90 1

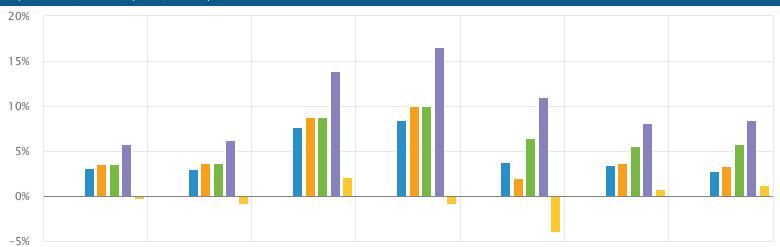
Target Allocation as determined by you and your Financial Advisor for this account only. Total Value and % of Portfolio are based on US Dollar values.

### TIME WEIGHTED PERFORMANCE SUMMARY

**OCIO - Cal Poly Pomona Foundation** 

As of June 30, 2023 | Reporting Currency: USD

### RETURN % (GROSS AND NET OF FEES) VS. BENCHMARKS (ANNUALIZED)



	Month to Date	Quarter to Date	Year to Date	Last 12 Months	Last 3 Years	Last 5 Years	Performance Inception
	05/31/23 - 06/30/23	03/31/23 - 06/30/23	12/31/22 - 06/30/23	06/30/22 - 06/30/23	06/30/20 - 06/30/23	06/30/18 - 06/30/23	Month End
	05/31/23 - 06/30/23	03/31/23 - 06/30/23	12/31/22 - 06/30/23	00/30/22 - 00/30/23	06/30/20 - 06/30/23	00/30/18 - 00/30/23	03/31/13 - 06/30/23
Beginning Total Value (\$)	27,562,377.76	27,604,771.23	26,407,873.78	26,257,759.35	26,276,486.55	65,950,327.55	24,506,768.54
Net Contributions/Withdrawals (\$)	3,333,333.33	3,333,333.33	3,332,319.68	3,308,775.84	2,333,991.69	-40,388,524.37	-4,189,443.06
Investment Earnings (\$)	911,715.64	869,322.17	2,067,233.27	2,240,891.55	3,196,948.49	6,245,623.55	11,490,101.25
Ending Total Value (\$)	31,807,426.73	31,807,426.73	31,807,426.73	31,807,426.73	31,807,426.73	31,807,426.73	31,807,426.73
Return % (Gross of Fees)	3.16	3.06	7.80	8.71	4.09	3.76	3.07
Return % (Net of Fees)	3.16	3.00	7.67	8.44	3.82	3.49	2.82
Cal Poly Pomona - Blended Benchmark (%)	3.56	3.66	8.82	10.04	2.03	3.67	3.35
Cal Poly Pomona Policy BM (%)	3.56	3.66	8.82	10.04	6.39	5.61	5.79
MSCI AC World Net (%)	5.81	6.18	13.93	16.53	10.99	8.11	8.49
Bloomberg US Aggregate (%)	-0.36	-0.84	2.09	-0.94	-3.96	0.77	1.25
HFRX Global Hedge Fund (%)	0.76	0.64	0.63	1.31	2.49	1.71	1.48

The investment returns shown on this page are time-weighted measurements which exclude the effect of the timing and amount of your contributions and withdrawals.

OCIO - Cal Poly Pomona Foundation

As of June 30, 2023 | Reporting Currency: USD

### RETURN % (GROSS OF FEES) VS. BENCHMARKS

Investment Description/ Benchmark	Performance Inception Date	Total Value (\$) 06/30/23	% Of Portfolio 06/30/23	Month to Date (%) 05/31/23 - 06/30/23	Quarter to Date (%) 03/31/23 - 06/30/23	Year to Date (%) 12/31/22 - 06/30/23	Last 12 Months (%) 06/30/22 - 06/30/23	Last 3 Years (%) 06/30/20 - 06/30/23	Last 5 Years (%) 06/30/18 - 06/30/23	Inception Month End (%) to 06/30/23
		3,588,002.81	11.28							
Vanguard Growth ETF				6.91	13.61	33.12	27.20	-	-	-7.20
CRSP Lg Cap Gr	12/22/21	2,175,679.44	6.84	7.01	13.63	33.26	28.02	-	-	-7.44
Brown Advisory LC				5.58	9.25	25.22	21.81	-	-	3.21
	05/21/21	706,593.91	2.22	C 0.4	10.01	00.00	07.11			4.50
				6.84	12.81	29.02	27.11	-	-	4.56
JP Morgan Large Cap	00/00/00			7.12	13.36	12.61	-	-	-	19.75
	02/02/23	/05,/29.46	2.22	6.84	12.81	17 08	_	_	_	20.52
Russell 1000 Gr		F 072 120 00	15.05	0.04	12.01	17.00				20.52
		5,0/3,130.28	15.95							
		0.010.704.00	C 2E	7.83	6.76	8.67	18.84	-	-	1.58
	05/21/21	2,018,724.83	0.33	6.64	4.07	5.12	11.54	_	_	1.31
				6.07		6.47	10.15			0.65
	05/21/21	2 017 075 45	6 34	6.87	5./2	6.4/	12.15	-	-	0.65
	00/21/21	2,017,070.40	0.04	6.64	4.07	5.12	11.54	-	-	1.31
			3.26	5.07	2.40	2.46	11 17			0.48
vanguard value ETF	12/22/21	1,037,330.00						-	-	
CRSP Lg VL		_,		6.15	3.57	2.53	10.86	-	-	0.31
		324,319.92	1.02							
Neuberger SC Intrinsic				7.59	4.69	10.69	14.81	-	-	-0.24
5 Value	04/18/22	324,319.92	1.02	7.04	2.10	0.50	6.01			0.06
Russell 2000 VL				7.94	3.18	2.50	6.01	-	-	-2.26
		1,081,309.08	3.40							
Earnest Prnts				7.01	3.00	9.19	14.26	-	-	1.32
·	05/21/21	1,081,309.08	3.40	8 3 1	176	0.01	1/102			-1.72
Russell Midcap				0.54	4.70	9.01	14.52			-1./∠
		4,275,844.25	13.44							
MOOLEAGE				4.59	3.30	12.89	18.87	-	-	-1.89
MSCI EAFE  MSCI EAFE ESG Focus NR  USD	05/21/21	2,143,685.19	6.74	4.43	3.14	12.06	19.08	-	-	-1.63
	Vanguard Growth ETF  CRSP Lg Cap Gr  Brown Advisory LC  Sustain Grth  Russell 1000 Gr  JP Morgan Large Cap  Growth  Russell 1000 Gr  ClearBridge Large Value  Boston Partners LC  Value  Russell 1000 Value  Vanguard Value ETF  CRSP Lg VL  Neuberger SC Intrinsic  Value  Russell 2000 VL  Earnest Prnts  Small/Mid Core  Russell Midcap  iShares ESG Aware  MSCI EAFE  M	Investment Description/Benchmark Description Date  Vanguard Growth ETF  CRSP Lg Cap Gr  Brown Advisory LC  Sustain Grth Russell 1000 Gr  JP Morgan Large Cap Growth Russell 1000 Gr  ClearBridge Large Value ESG Russell 1000 Value Boston Partners LC  Value Boston Partners LC  Value Vanguard Value ETF CRSP Lg VL  Neuberger SC Intrinsic Value Russell 2000 VL  Earnest Prnts Small/Mid Core Russell Midcap  iShares ESG Aware MSCI EAFE MSCI EAFE MSCI EAFE MSCI EAFE MSCI EAFE  Small/Mid Core Russell 05/21/21  D12/22/21  Inception Date  12/22/21  05/21/21  12/22/21  05/21/21	Investment Description   Date   Social Value (\$)	Investment Description   Benchmark   Description   Date   Total Value (\$)   Portfolio   06/30/23   3,588,002.81   11.28	Investment Description   Benchmark   Date   Total Value (\$)   Portfolio   06/30/23   0	Investment Description   Date   Total Value (\$)   Portfolio   05/31/23   06/30/23   06	Investment Description   Date   Total Value (5)   Portfolio   05/31/23   06/30/23   06	Investment Description   Inception Date   Total Value (3)   06/30/23   06/3	Neuberger SC Intrinsic   Neuberger SC Intrinsic   Neuberger SC Intrinsic   Neuberger SC Intrinsic   Neuberger SC Intrinsic   Neuberger SC Intrinsic   Neuberger SC Intrinsic   Neuberger SC Intrinsic   Neuberger SC Intrinsic   Neuberger SC Intrinsic   Neuberger SC Intrinsic   Neuberger SC Intrinsic   Neuberger SC Intrinsic   Neuberger SC Intrinsic   Small/Mid Core   Russell 1000 VL   Neuberger SC Neuberge	Part   Part

OCIO - Cal Poly Pomona Foundation

As of June 30, 2023 | Reporting Currency: USD

RETURN % (GROSS OF FEES) VS. BENCHMARKS (Cor
--

Account Nu	Investment Description/ nber Benchmark	Performance Inception Date	Total Value (\$) 06/30/23	% Of Portfolio 06/30/23	Month to Date (%) 05/31/23 - 06/30/23	Quarter to Date (%) 03/31/23 - 06/30/23	Year to Date (%) 12/31/22 - 06/30/23	Last 12 Months (%) 06/30/22 - 06/30/23	Last 3 Years (%) 06/30/20 - 06/30/23	(%) 06/30/18 -	Performance Inception Month End (%) to 06/30/23
CAL POLY POMONA FOUNDATION	T. Rowe Price Intl Eqty	07/00/00	0.100.150.06	6.70	4.48	4.21	12.50	-	-	-	11.95
INC (Select UMA) - Unified Managed 835-XXX4 Account	15 ADR MSCI EAFE Net	07/20/22	2,132,159.06	6.70	4.55	2.95	11.67	-	-	-	13.13
Emerging Market Equities	moor Ern E rice		2,600,347.14	8.18							
CAL POLY POMONA FOUNDATION	iShares ESG Aware				4.17	1.15	5.89	0.40	_	_	-12.45
INC (Select UMA) - Unified Managed 835-XXX4 Account	15 MSCI EM  MSCI EM ESG Focus NR USL	05/21/21	1,655,862.13	5.21	3.75	1.16	5.15	0.74	-	-	-13.25
CAL POLY POMONA FOUNDATION	Martin Currie Emerging	[			3.86	1.68	8.02	6.67	_	_	-13.21
INC (Select UMA) - Unified Managed 835-XXX4 Account	15 Markets MSCI EM Net	05/21/21 et		2.97	3.80	0.90	4.89	1.75	_	-	-11.78
Ultra-Short Term F.I.	moor Em riot		753,300.75	2.37							
CAL POLY POMONA FOUNDATION INC (Select UMA) - Unified Managed 835-XXX4		06/28/23	753,300.75	2.37	0.07	0.07	0.07	-	-	-	0.07
Account	90-Day T-Bills		0.120.200.01	6.70	0.04	0.04	0.04				0.04
Short Term Fixed Income  CAL POLY POMONA FOUNDATION			2,138,320.01	6.72							
INC (Select UMA) - Unified Managed 835-XXX4	,	08/30/22	1,510,417.67	4.75	-0.49 -0.52	-0.65 -0.60	0.98 0.98	-	-	-	0.49 0.53
Account	Bloomberg US Tres 1-3 Y										
CAL POLY POMONA FOUNDATION INC (Select UMA) - Unified Managed 835-XXX4	Vanguard Short Term Corp Bond Bloomberg US Corporate 1-5	07/20/22	627,902.34	1.97	-0.13	-0.02	1.85	-	-	-	0.20
Account	Y Southberg US Corporate 1-5	)			-0.22	0.07	1.75	-	-	-	0.20
Long Term Govt/Corp			310,569.98	0.98							
CAL POLY POMONA FOUNDATION INC (Select UMA) - Unified Managed 835-XXX4	iShares BC 20 Plus 15 Treas Bd	04/18/22	310.569.98	0.98	0.17	-2.46	4.40	-7.92	-	-	-9.64
Account	ICE US Treasury 20+ yr Bd	04/10/22	310,309.90	0.98	0.17	-2.38	3.99	-8.47	-	-	-9.93
Securitized			1,727,430.78	5.43							
CAL POLY POMONA FOUNDATION INC (Select UMA) - Unified Managed 835-XXX4	JP Morgan Mort Backet 15 Sec Fd	d 07/20/22	1,727,430.78	5.43	-0.62	-1.00	2.44	-	-	-	-2.66
Account	BB US Agg Securitized - MBS	0,,_0,	1,727,430.76		-0.43	-0.64	1.87	-	-	-	-4.59
US Taxable Core			3,373,104.70	10.60							
CAL POLY POMONA FOUNDATION	Western Core Plus	04/20/22	1 746 690 69	E 40	0.49	-0.41	2.95	-0.36	-	-	-2.58
INC (Select UMA) - Unified Managed 835-XXX4 Account	15 Bond Fd  Bloomberg US Aggregate	U4/ZU/ZZ	1,746,689.68	5.49	-0.36	-0.84	2.09	-0.94	-	-	-1.60

OCIO - Cal Poly Pomona Foundation

As of June 30, 2023 | Reporting Currency: USD

RETURN % (GROSS OF FEES) VS. BENCHMARKS (Cor
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A	Account Number	Investment Description/ Benchmark	Performance Inception Date	Total Value (\$) 06/30/23	% Of Portfolio 06/30/23	Month to Date (%) 05/31/23 - 06/30/23	Quarter to Date (%) 03/31/23 - 06/30/23	Year to Date (%) 12/31/22 - 06/30/23	Last 12 Months (%) 06/30/22 - 06/30/23	Last 3 Years (%) 06/30/20 - 06/30/23		Performance Inception Month End (%) to 06/30/23
CAL POLY POMONA FOUNDATION		CCM Community				-0.62	-0.89	1.42	-1.53	-	-	-4.35
INC (Select UMA) - Unified Managed 8 Account	335-XXX415	Impact Bond Fund Bloomberg US Aggregate	05/21/21	628,220.83	1.98	-0.36	-0.84	2.09	-0.94	-	-	-5.19
CAL POLY POMONA FOUNDATION		iShares BC Aggregate				-0.40	-0.97	2.24	-1.02	_	-	-1.56
INC (Select UMA) - Unified Managed 8	335-XXX415	Bond	04/18/22	499,545.00	1.57	0.26	-0.84		-0.94			-1.60
Account		Bloomberg US Aggregate				-0.36	-0.84	2.09	-0.94	-	-	-1.60
CAL POLY POMONA FOUNDATION	225 VVV415	iShares BC 7-10 Yr	07/00/00	400 640 00	1 [7	-1.29	-1.91	1.94	-	-	-	-6.08
INC (Select UMA) - Unified Managed 8 Account	335-XXX415	Treas Bd  ICE BofA US Treasury 7-10 Y	07/20/22	498,649.20	1.57	-1.27	-1.86	1.62	-	-	-	-6.05
Alternatives		·		6,065,749.14	19.07							
CAL POLY POMONA FOUNDATION		Alternative Investments				1.09	1.55	2.67	4.06	_	-	1.09
	335-XXX416	Advisory	06/25/21	3,484,658.84	10.96	0.76	0.64	0.63	1.31		_	-1.96
Advisory) - Alternative Investments		HFRX Global Hedge Fund										
CAL POLY POMONA FOUNDATION INC (Alternative Investments 8	335-XXX325	Alternative Investments	06/05/17	2,558,919.74	8.05	0.00	0.00	-0.15	0.50	14.86	11.66	10.36
Advisory) - Hamilton Lane	555-777525	Advisory HFRX Global Hedge Fund	2,338,319.74		6.05	0.76	0.64	0.63	1.31	2.49	1.71	1.84
CAL POLY POMONA FOUNDATION		Alternative Investments				0.00	0.36	0.36				0.00
	335-XXX245	Advisory	05/11/23	22,170.56	0.07				-	-	-	
Advisory) - Alternative Investments		HFRX Global Hedge Fund				0.76	0.40	0.40	-	-	-	0.76
Managed Futures				323,180.89	1.02							
CAL POLY POMONA FOUNDATION	02E VVV41E	Abbey Capital Futures Fd	04/18/22	202 100 00	1.02	1.44	3.28	-0.02	-0.42	-	-	2.03
INC (Select UMA) - Unified Managed 8 Account	555-777415	CS Managed Futures Hedged Fund	04/16/22	323,180.89	1.02	1.25	5.17	-2.10	-1.65	-	-	-0.51
Other				2,210.13	0.01							
N/A			06/30/23	2,210.13	0.01	-	-	-	-	-	-	-
CAL POLY POMONA FOUNDATION INC (Select UMA) - 8 Unified Managed Account	335-XXX415	N/A	06/30/23	2,210.13	0.01	-	-	-	-	-	-	-
Cash				170,606.87	0.54							
	335-XXX325	Alternative Investments Advisory	06/05/17	94,210.04	0.30	-	-	-	-	-	-	-
Advisory) - Hamilton Lane  CAL POLY POMONA FOUNDATION INC (AAA) - Short Term FI	312-XXX546	Cash	03/07/13	75,525.24	0.24	-	-	-	-	-	-	-

OCIO - Cal Poly Pomona Foundation

As of June 30, 2023 | Reporting Currency: USD

RETURN % (GROSS OF FEES) VS.	BENCHMARKS	(Continued)
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	Account Number	Investment Description/ Benchmark	Performance Inception Date	Total Value (\$) 06/30/23	% Of Portfolio 06/30/23	Month to Date (%) 05/31/23 - 06/30/23	Quarter to Date (%) 03/31/23 - 06/30/23	Year to Date (%) 12/31/22 - 06/30/23	Last 12 Months (%) 06/30/22 - 06/30/23	06/30/20 -	Last 5 Years (%) 06/30/18 - 06/30/23	Performance Inception Month End (%) to 06/30/23
CAL POLY POMONA FOUNDATION INC (Alternative Investments Advisory) - Alternative Investments	835-XXX416	Alternative Investments Advisory	06/22/21	867.10	0.00	-	-	-	-	-	-	-
CAL POLY POMONA FOUNDATION INC (Alternative Investments Advisory) - Alternative Investments	835-XXX245	Alternative Investments Advisory	05/02/23	4.49	0.00	-	-	-	-	-	-	-

### All Accounts

April 1, 2023 - June 30, 2023

#### STATEMENT OF CHANGES AS OF 6/30/2023

	Opening Market Value C	Cash Contributions	Net Operating Income		Net UnRealized Gain/Loss	Cash Distributions	Other	Ending Market Value
General Fund - 06								
Private Equity Partners VII								
Quarter-to-Date	\$210,602		(\$44)	\$7,990	(\$9,437)	(\$22,968)		\$186,143
Year-to-Date	\$200,866		\$1,739	\$10,360	(\$3,854)	(\$22,968)		\$186,143
Inception-to-Date		\$699,375	(\$67,707)	\$867,664	\$77,530	(\$1,390,719)		\$186,143
Inception Date: 9/30/2007	Total Commitment: \$750,0	000 IRF	R: 13.93	/alue Date: 6/30/2023	}			

### **All Accounts**

April 1, 2023 - June 30, 2023

#### ACCOUNT SUMMARY AS OF 6/30/2023

	Vintage Year	Capital Committed	Capital Called	Remaining Capital to be Called	Capital Distributions	Capital Balance	Multiple	IRR	Value Date
General Fund - 06									
Commonfund Real Estate									
Realty Investors 2004-12 (Tranche)	2005	\$1,500,000	\$1,500,000	\$0	(\$283,096)		0.2	-26.2%	
Total Commonfund Real Estate		\$1,500,000	\$1,500,000	\$0	(\$283,096)		0.2	-26.2%	
US Private Equity									
Private Equity Partners VII	2007	\$750,000	\$699,375	\$50,625	(\$1,390,719)	\$186,143	2.3	13.9%	6/30/2023
Total US Private Equity		\$750,000	\$699,375	\$50,625	(\$1,390,719)	\$186,143	2.3	13.9%	6/30/2023
Multi-Asset									
Capital Partners IV	2007	\$250,000	\$236,250	\$13,750	(\$398,043)	\$62,971	1.9	10.1%	3/31/2023
Total Multi-Asset		\$250,000	\$236,250	\$13,750	(\$398,043)	\$62,971	1.9	10.1%	3/31/2023
Total General Fund - 06		\$2,500,000	\$2,435,625	\$64,375	(\$2,071,858)	\$249,114	1.0	-0.5%	6/30/2023
Grand Total		\$2,500,000	\$2,435,625	\$64,375	(\$2,071,858)	\$249,114	1.0	-0.5%	6/30/2023

### **Explanatory Notes:**

### All Accounts

### April 1, 2023 - June 30, 2023

- Performance data is net of all fees and carried interest. Transaction flows and capital for these funds are included in the appropriate totals.
- Multiple, also referred to as TVPI, total value to invested capital net of the general partners and special limited partners (Capital Distributions + Capital Balance/Capital Distributions).
- Each partnership's net IRR (Internal Rate of Return) should be evaluated in light of information on such partnership's investment program, the risks associated therewith, and partnership performance as disclosed in the respective Offering Memorandum and Annual and Quarterly Reports. Return information calculated on a dollar-weighted (e.g., internal rate of return), since inception basis, which is standard for the private capital industry, rather than the time-weighted (e.g., annual or other period rate of return) basis. Comparison of returns calculated on a net IRR basis with returns on a time-weighted basis is not appropriate. There can be no assurance that unrealized investments ultimately will be realized at the valuations used in calculating net IRRs or Net Multiples or that the calculated net IRRs will be obtained. Actual realized returns will depend on, among other factors, future operating results, the value of assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale.
- Capital Called and Capital Distributions are since inception through the report End Date.

#### NON-MARKETABLE INVESTMENTS ROLL FORWARD FROM VALUE DATE TO 6/30/2023

Non-Marketable Fund	Incep. Date	Commitment	Valuation Date	Most Recent Valuation	Capital Calls since Valuation Date	Distributions since Valuation Date	Adjusted Market Value
Private Equity Partners VII	9/30/2007	\$750,000.00	12/31/2022	\$200,866.00	\$0.00	(\$22,968.00)	\$177,898.00
Capital Partners IV	9/30/2007	\$250,000.00	12/31/2022	\$61,856.00	\$0.00	(\$4,996.00)	\$56,860.00
Total Core Funds		\$1,000,000.00	12/31/2022	\$262,722.00	\$0.00	(\$27,964.00)	\$234,758.00
Non-Marketable Total		\$1,000,000.00	12/31/2022	\$262,722.00	\$0.00	(\$27,964.00)	\$234,758.00